



Business Development Support Specialist

Job Overview

We are now seeking an aggressive, intelligent and energetic individual to work closely with our Business Development Manager. The activities will include: Market research, Lead development, Cold Calling, Relationship development, and Information documentation. The right candidate will have 1 to 2 years of telephone sales experience, be a great communicator, self-starter, and have tons of energy!

Responsibilities

- Organize all contacts from multiple sources into our centralized CRM
- Cold call, email, and market to targeted contacts and looking for all types of potential business opportunities to provide services.
- Work closely with the Business Development Manager to pursue the identified opportunities and develop customer relationships.

Requirements

- Strong relationship development skills (Internal and External).
- Sales Experience
- Tireless energy, creativity, and hunger to succeed
- Fearless cold calling, and great written communication skills
- Be a quick learner with the ability to quickly assimilate new information and quickly apply it.
- Take detailed notes, and be tenacious and conscientious in your follow-up

To Apply:

Please send your resume to Resume@dlzpgroup.com.

Must be a U.S. Citizen and U.S. based.